

# Shaping the future of healthcare



August 8, 2019

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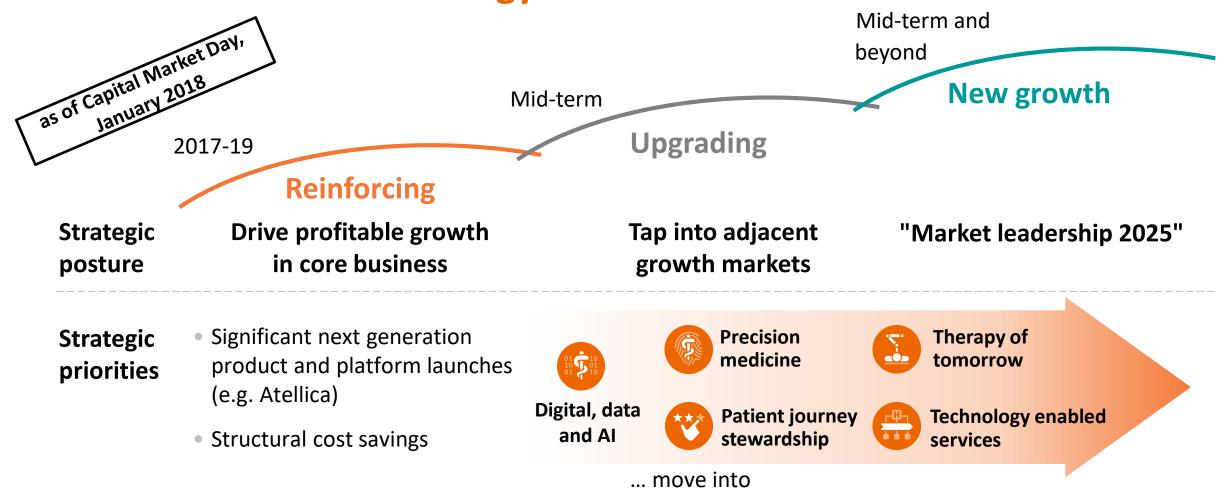
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# Tapping into adjacent growth markets – We execute on our strategy





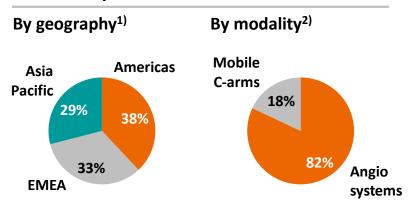
# Advanced Therapies is set to capture growth



## **Advanced Therapies at a glance FY2018**

# €1.5bn Revenue19.6% Adjusted profit margin~40% Recurring service revenue

# **Revenue split FY2018**

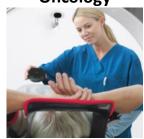


### **Clinical fields**

# Cardiology



Radiation Oncology



Surgery

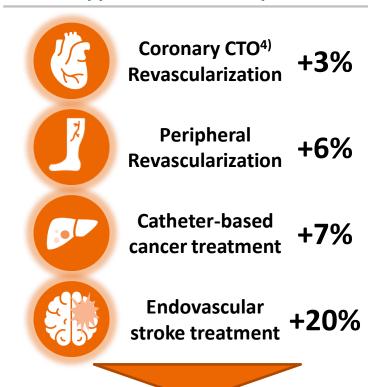


Interventional

Radiology

Leading position in image-guided therapies

## Growth opportunities in complex cases<sup>3)</sup>



Strong adoption of endovascular robotics (EVR) anticipated

<sup>1)</sup> Breakdown by geography based on location of customers 2) Based on equipment revenue

<sup>3)</sup> CAGR 13-24 on procedure growth, Source: Decision Resources Group Medtech 360 (Mar 2018) & own extrapolation 4) Chronic Total Occlusion

# Corindus is forerunner in robotic-assisted vascular interventions



## **Corindus Vascular Robotics, Inc.**

- Corindus is active in the development, manufacturing and selling of robotic-assisted precision vascular systems, cassettes and services
- Headquartered in Waltham, Massachusetts with ~100 employees
- Compelling technology platform for robotic-assisted coronary, peripheral, and neurovascular procedures



## **Key Investment Highlights**

- ✓ Superior technologies that cover all major vascular segments promising significant radiation dose savings to operators and staff
- ✓ The first FDA approved and CE marked vascular robotics system.
- ✓ First mover advantage with strong IP position

- ✓ Higher precision during catheter-based procedures will allow for better outcomes, lower costs and higher quality of care
- ✓ **Angiography systems** are essential for use of endovascular robotics, significant benefits from tight integration with Corindus portfolio

510(k)

### **Continuous Innovation Pipeline** Siemens Healthineers will expedite 2012 2015 2016 2016 2017 2018 2019 innovation leadership in FDA approval of FDA approval of First system on FDA approval of FDA approval of First CorPath GRX CorPath GRX for endovascular robotics CorPath for PCI CorPath for PVI CorPath GRX installation out-CorPath GRX for Neuro pending market PVI

side US

# Set to shape the market for robotic cardiovascular, peripheral and neurovascular procedures



complex cases

Relevance in

Procedural

- **Disruptive innovation pipeline** for cardiovascular, peripheral and neurovascular with potential to shape endovascular robotics market
- Forerunner in endovascular robotics with significant first mover advantage



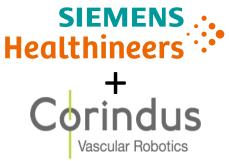
**Our Vision** 

Over 15% of complex interventions done with robotic support mid/long term

- Significant potential for robotic-assisted procedures
- Focus on vascular interventions, up to 20% growth p.a.



- Siemens Healthineers with Corindus will offer unique, integrated solutions
- Leveraging the Siemens Healthineers installed base and customer service, unlocking synergy potential within sales, marketing and R&D



# Corindus is a valuable adjacency to our strong portfolio



## **Terms & Approvals**

- Acquisition of 100% of fully diluted common shares outstanding of Corindus (NYSE: CVRS) for \$4.28 per share:
  - Enterprise value of \$1.1bn
  - 258 million<sup>1)</sup> fully diluted shares
  - 100% cash consideration
- Corindus board fully supports the acquisition proposal
- Transaction subject to Corindus' shareholder and regulatory approvals

# Financing, leverage & business profile post-closing

- Financed via new acquisition financing term loan by Siemens AG at arms-length
- Siemens Healthineers leverage well within solid investment grade rating
- Acquisition expected to deliver incremental, highly accretive topline growth
- Combination of high-growth market, R&D synergies and Siemens Healthineers' scale has attractive bottomline potential

### **Timeline**



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